

Landscape Maintenance Estimator

Why Join Salisbury Landscaping?

Why join us? We're committed to fostering a supportive and dynamic work environment where your contributions are recognized, and your career can thrive. With opportunities for growth, collaboration, and continuous learning, you'll be part of a team that invests in your success while delivering excellence in landscape.

As a Landscape Estimator, you become a key player in a company that values innovation, teamwork, and growth. In this role, you'll collaborate closely with the Landscaping General Manager, Operations Manager, and Landscape Designers, shaping the success of each project. You'll spend time in the field, visiting client properties to assess landscape maintenance, enhancements, carpentry, and warranties, and turning your insights into accurate, actionable estimates. From calculating material costs to forecasting labor and equipment needs, your expertise will be critical in driving project outcomes.

Beyond the technical aspects, you'll be an ambassador of our premium services, actively engaging with clients to present and sell our top-tier maintenance packages and enhancement offerings. Your communication skills will help build lasting client relationships, ensuring a seamless and exceptional customer experience.

Duties and Responsibilities

Maintenance, Enhancements, Carpentry & Warranty

- Update customer profiles
- Create a project plan for the installation & repairs of a project
- Accountability for a high level of customer service
- Selling Maintenance packages to existing Clients as part of the enhancement experience
- Educate customers on maintaining their yard along with landscape best practices
- Ability to provide and receive constructive feedback
- Conduct Maintenance, Enhancement and Warranty site visits to determine scope of work
- Estimate time and material in Maintenance and Enhancement services
- Troubleshoot and prepare technical warranty repairs
- Troubleshoot issues that arise on the job and modify them in collaboration with the landscape manager/crew and client
- Ability to understand and read elevations
- Assist in with tasks including but not limited, shop duties, and greenhouse construction projects

Estimating

- Design/Bid software – Aspire
- Work with design team - Carpentry Estimating
- Estimate Maintenance and Enhancement services
- Coordinate Plant substitutions with designers
- Assist with project preparation
- Assist crew in onsite planning and structure

Qualifications

- Experience in Landscape Estimation is considered an asset
- Ability to learn new estimating systems - Aspire
- Knowledge of Landscaping design software and willingness to learn new software (Dynascape)
- Ability to take direction, learn and work independently as well as part of a team
- Able to read design blueprints

- Ability to understand and read elevations
- Plant identification – Trees, shrubs, perennials
- Excellent verbal and written communication skills
- Attention to detail
- Process oriented
- Problem-solving and solution-focused
- Excellent Organizational skills to maintain high customer service with a high volume of customers
- Clean driver abstract and valid class 5 driver's license

Benefits

- Group Benefits and Health Spending Account after three (3) months
- Wellness Program
- Employer Family Assistance Plan (EFAP with 24/7 short-term counselling and wellness services. There is no cost to employees with access by phone or web
- Employee RRSP matching up to \$1000 after one year of employment
- In-Person Performance Pay
- Courses and Onsite Training
- COR Certified
- Safety Training

If you are interested in applying please visit [Careers - Join our Team - Salisbury Landscaping](#)